

Welcome to VTL.

Company presentation



Vernetzte-Transport-Logistik GmbH

www.vtl.de

We in Europe. For you.



The Cargo Family.



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the CargoFamily

- One of the leading cargo enterprise networks.
- Provider of pan-European logistics solutions.
- More than 125 medium-sized cargo enterprises.
- State-of-the-art IT.
- Variety of regional services bundled into an overall supply chain offer.



Green Logistics in the VTL cargo system.

NCF. Network Carbon Footprint

- As the first mid-level cargo enterprise VTL has determined the NCF of its cargo system in cooperation with the Institute for Sustainability in Transportation and Logistics (INVL). It has been certified in accordance with ISO 14064.
- During the 1st and 2nd year a reduction was achieved.



Certifications in the VTL cargo system.

ISO 9001, ISO 14001 and ISO 14064

- The quality management of VTL is certified according to ISO 9001, the environmental management according to ISO 14001.



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VTL



Partners



Services



Capacity



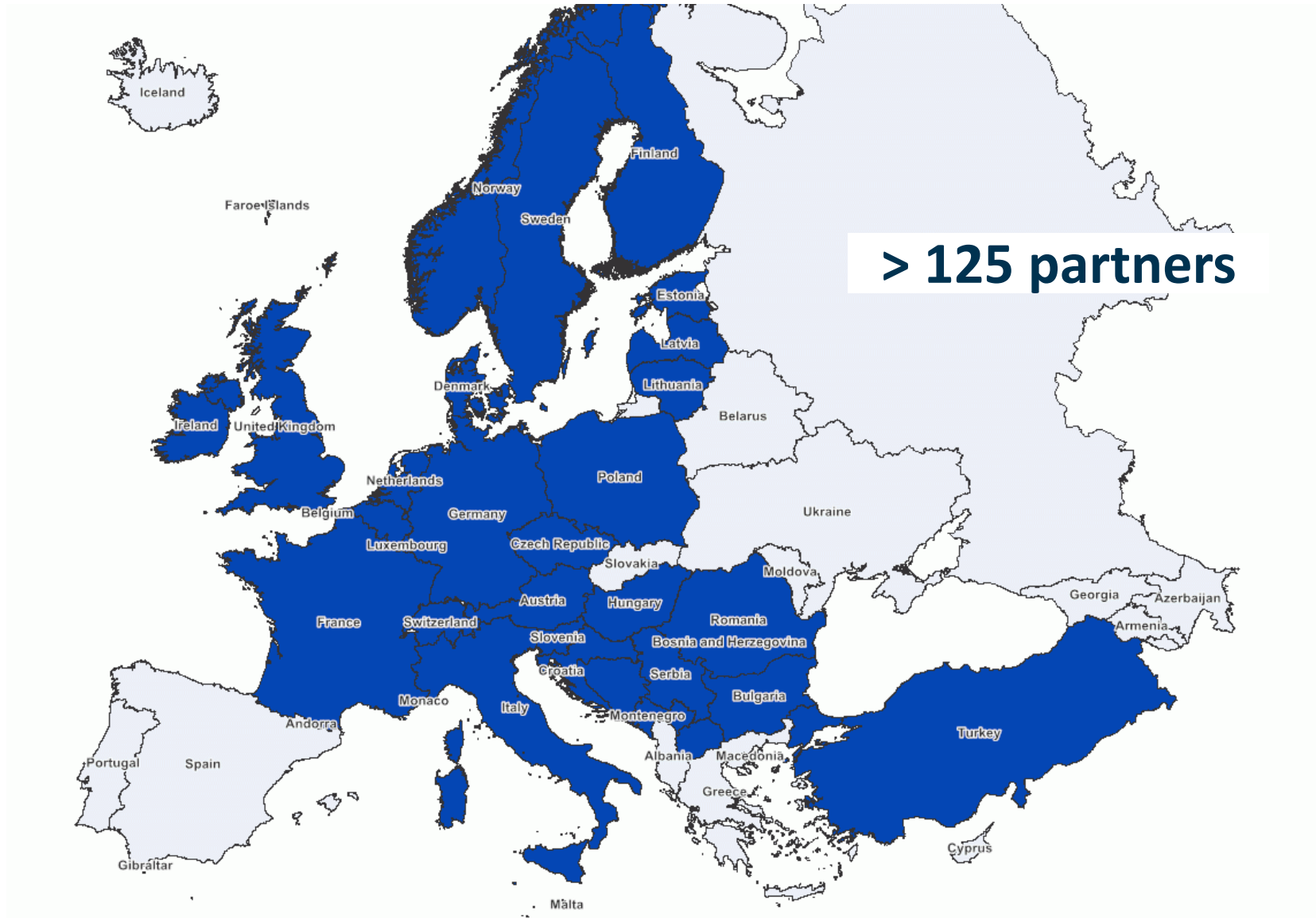
Facts



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Products & services

- Overnight service:
until 9 h / 10 h / 12 h
- FIX time service:
until 10 h / 12 h
- Economic
- VTL private

Products & services

- Cash on delivery service
- Procurement logistics
- Transport of ADR goods
- Tracking & tracing
- Central billing
- Consulting



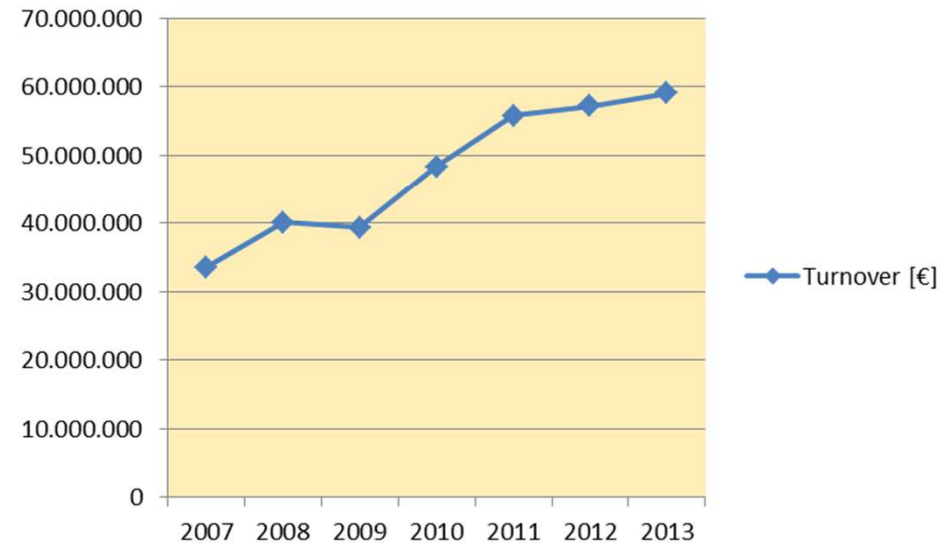
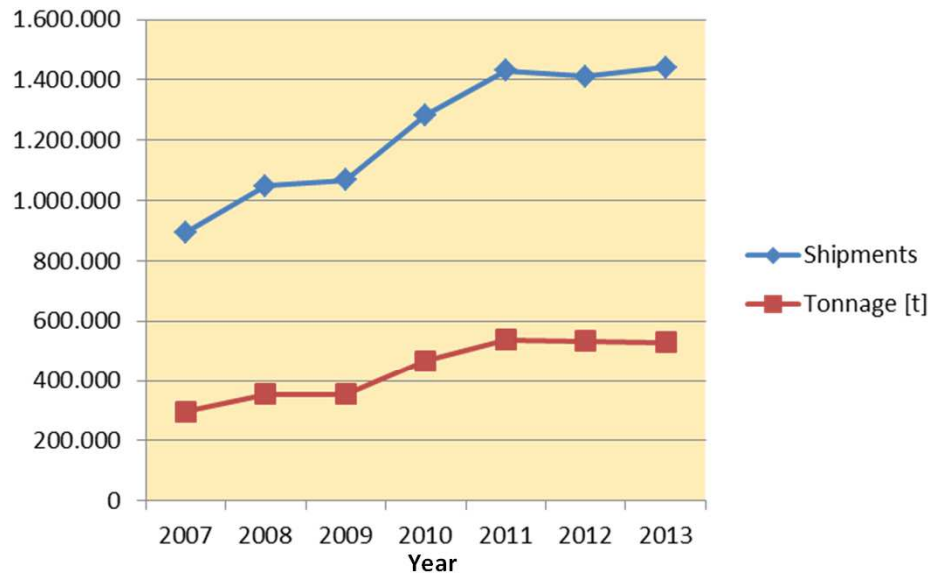
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Development VTL GmbH 2007 - 2013

	2007	2008	2009	2010	2011	2012	2013	Increase 2007 – 2013 in %
Number of depots	100	112	110	118	122	125	126	26.0
Number of shareholders	45	46	47	46	46	41	40	-11.1
Shipments	894,533	1,048,609	1,068,014	1,282,463	1,431,344	1,412,615	1,441,693	61.2
Tonnage [t]	297,100	353,804	354,223	467,555	537,956	533,331	529,644	78.3
Turnover [€]	33,588,846	40,118,284	39,355,822	48,321,860	55,817,894	57,142,861	59,023,000	75.7



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VTL has grown stronger than its competitors during several years and discloses its success factors.



Awarded by: Kalkbrenner Management consultancy



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VTL has been awarded as a finalist in Hesse and thus, is one of the six best businesses in Hesse.

In Germany, more than 4,000 companies have been nominated.



**Großer Preis des
MITTELSTANDES**

Oskar-Patzelt-Stiftung



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VTL network, total (nat. + internat.)

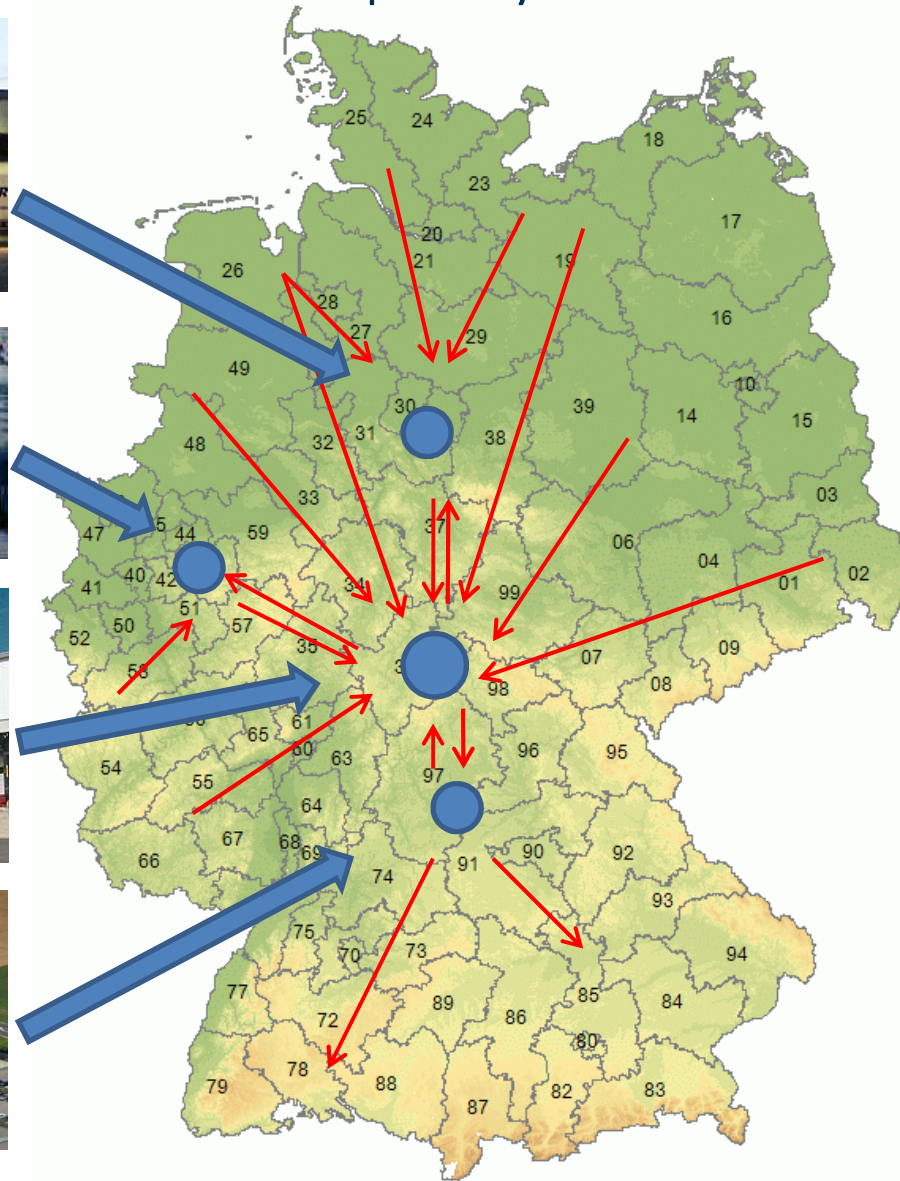
- Employees: > **13.000**
- Turnover all depots: **2,1 Mrd. €**
- Storage space: **1.335.000 m²**
- Place of transshipment: **363.000 m²**
- Trucks: > **5.000**
- Consignments p.a.: > **13 Mio.**
- Tonnage p.a.: > **19 Mio. t**



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Hub-and-Spoke-System



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France:

FR – 59473 Seclin, MAZET International

Italy:

IT – 20900 Monza, Arco Spedizioni

Netherlands:

NL – 1509 BR Zaandam, H. Veldhuizen Transport

NL – 2153 PL Nieuw-Vennep, CTS GROUP

NL – 3997 MK 't Goy (Houten), De Rooy Transport

NL – 4131 NJ Vianen, Van Duuren Districenters

NL – 5048 CB Tilburg, F. Claassen

NL – 5928 PA Venlo, Jacob Meijer Forwarding

NL – 6902 PK Zevenaar, Tiemex logistic services



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Belgium and Luxembourg:

BE – 1000 Brussel, Europa Belgium

BE – 4840 Welkenraedt, Norbert Dentressangle

BE – 9790 Petegem, De Vreese Logistic

LU – 1811 Luxembourg, Lentz Logistics

Great Britain:

DE – 48527 Nordhorn, M + F Spedition

Scandinavia:

SE – 33126 Värnamo, Swetrail

FI – 20200 Turku, Tschudi Logistics Oy

NO – 0954 Oslo, Accelerator



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Austria and Switzerland:

AT – 4060 Leonding, Johann Weiss

CH – 4023 Basel, Transfreight

CH – 8422 Pfungen, Transfreight

Eastern Europe:

LT – 03202 Vilnius, Delamode Baltics

SI – 2000 Maribor, BTG

PL – 97300 Piotrkow Trybunalski, PSD Polski System Dystrybucji

CZ – 13000 Prague, Emons

HU – 1211 Budapest, Ghibli

RO – 061327 Bucharest, Delamode Romania

RO – 417075 Oradea, Delamode Romania

BG – 1592 Sofia, Eurosped

TR – 34920 Istanbul, Intercombi

RS – 11000 Belgrad, Delamode Balkans



Thank you for your attention.



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